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Chrysalis Wealth Partners

Empowering business owners to navigate with confidence

September 2022

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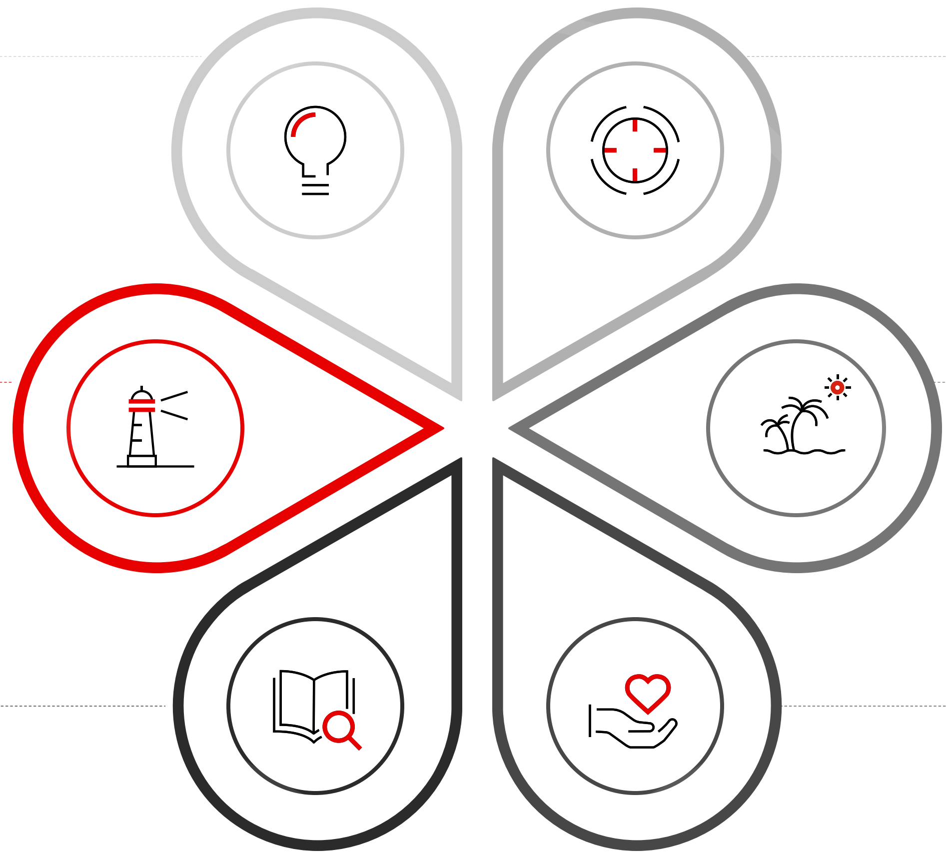
Navigate with confidence

Uncover opportunities

Manage risk more effectively

Make more informed decisions



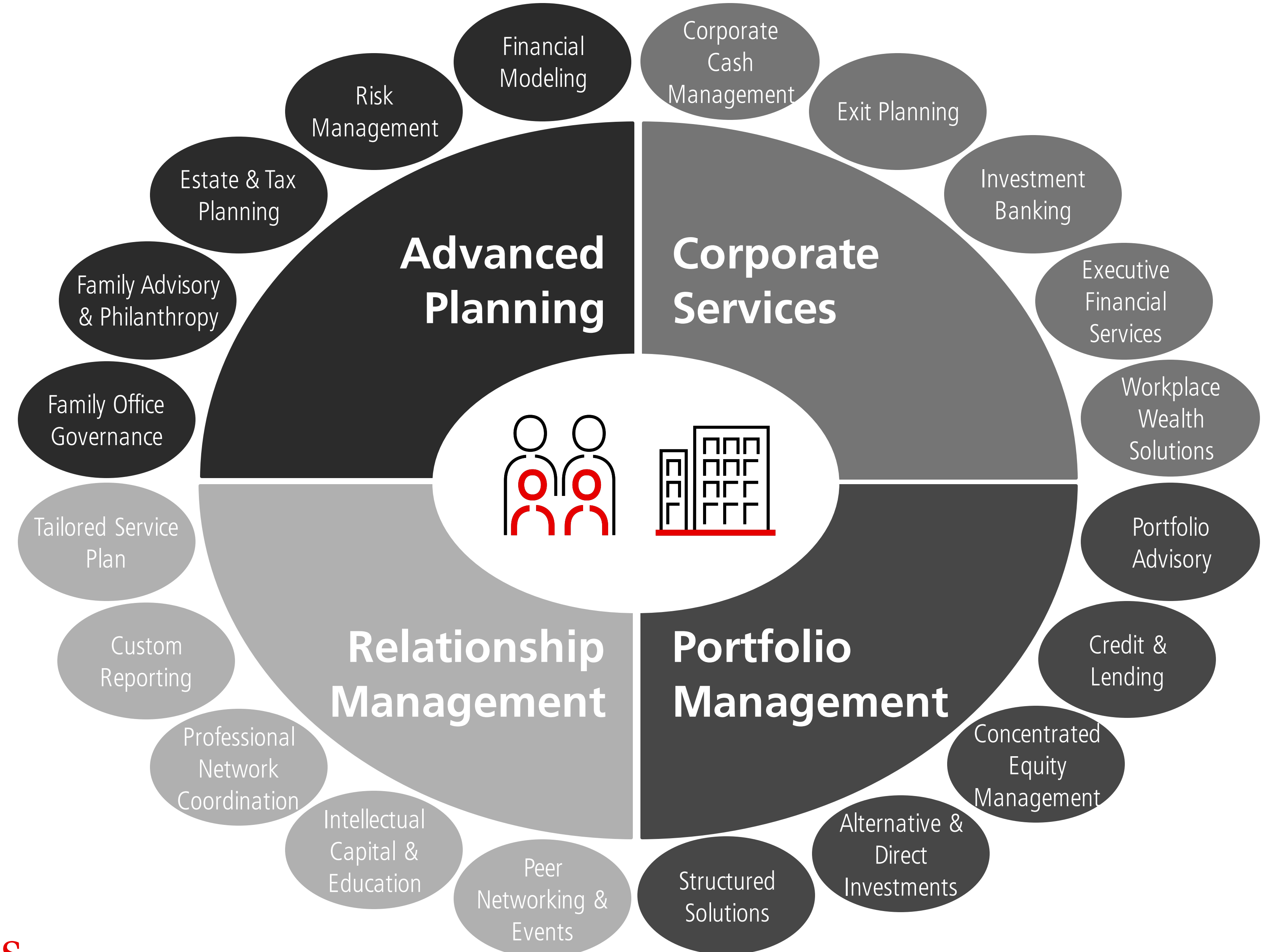
Gain more financial control

Fulfill a work-optional lifestyle

Strengthen your legacy

Chrysalis Wealth Partners empowers exceptional families and their businesses to navigate financial complexity and uncertainty with confidence

Our wealth management capabilities for business owners



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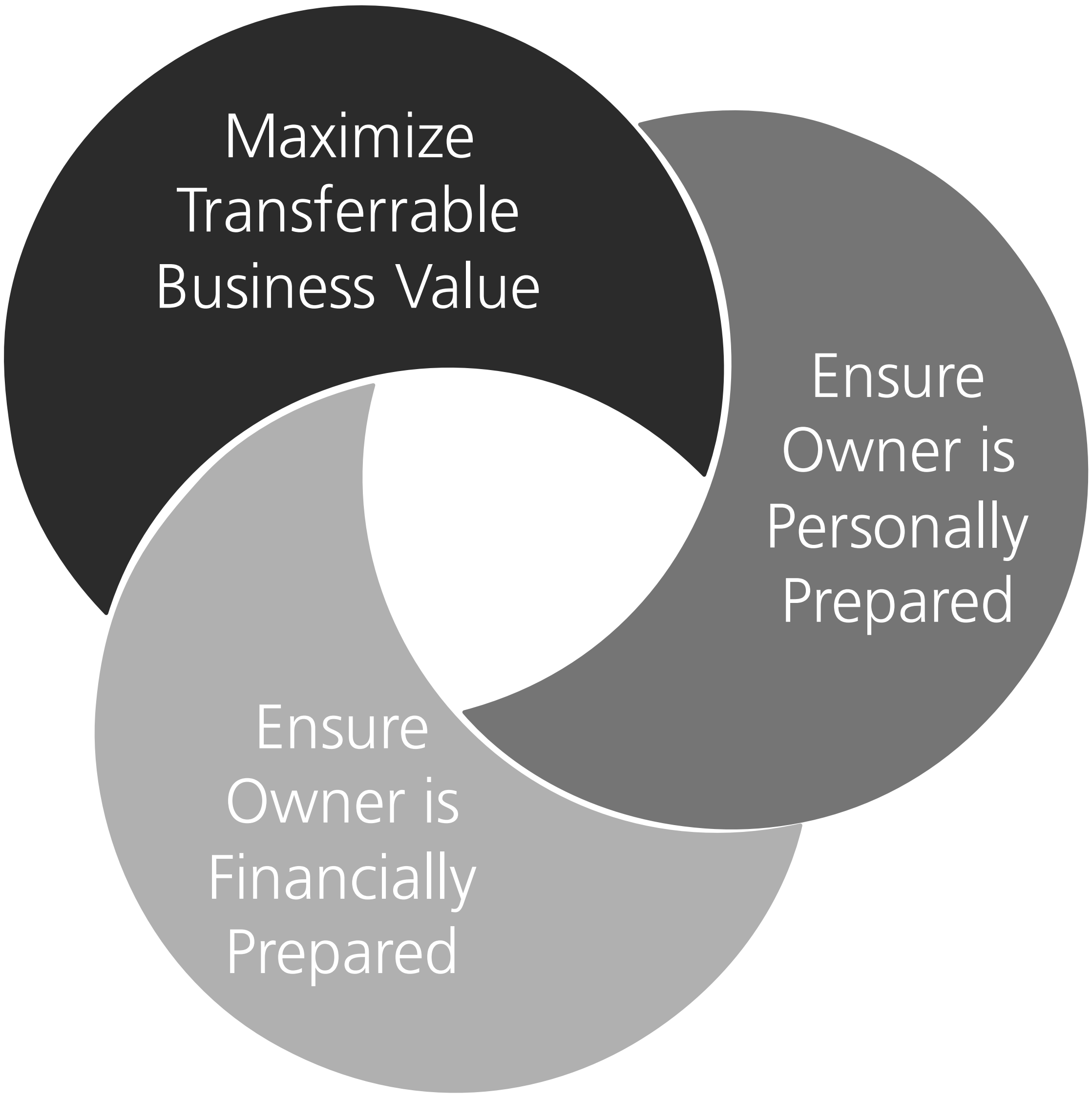
Exit planning – a successful exit strategy



Our wealth planning process for a liquidity event

Appropriate wealth planning before & after a liquidity event can potentially result in considerable savings. Start early.

Pre-Liquidity Event Planning					Post-Planning
Build a Team of Professionals*	**Develop a Financial Plan**	**Evaluate Estate & Tax Planning Alternatives**	**De-Risk**	**Engage Your Family**	**Align Proceeds with Your Plan**
Coordinate advice across a wealth manager, CPA, and estate attorney	Discover goals, model scenarios, analyze considerations, assess trade-offs, stress test	Potentially maximize net proceeds to you and the people & causes you care about most	Plan for the unexpected and protect against risk. Establish contingency plans	Prepare for life after sale, establish family governance, prepare heirs, educate, communicate	Organize your financial life into three key strategies: Liquidity. Longevity. Legacy.

Your Curated UBS Coverage Team & 3rd Party Professionals

* Many of these professionals may not be employed by UBS Financial Services or its affiliates.

Timeframes may vary. Strategies are subject to individual client goals, objectives, and suitability. This approach is not a promise or guarantee that wealth, or any financial results, can or will be achieved.

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Liquidity. Longevity. Legacy. (3L) framework

Liquidity

The next 3-5 years

Cash flow for short-term expenses

To help **maintain** your lifestyle

Longevity

5 years – lifetime

For longer-term needs

To help **improve** your lifestyle

Legacy

Now – beyond your lifetime

For needs that go beyond your own

To help **improve** the lives of others

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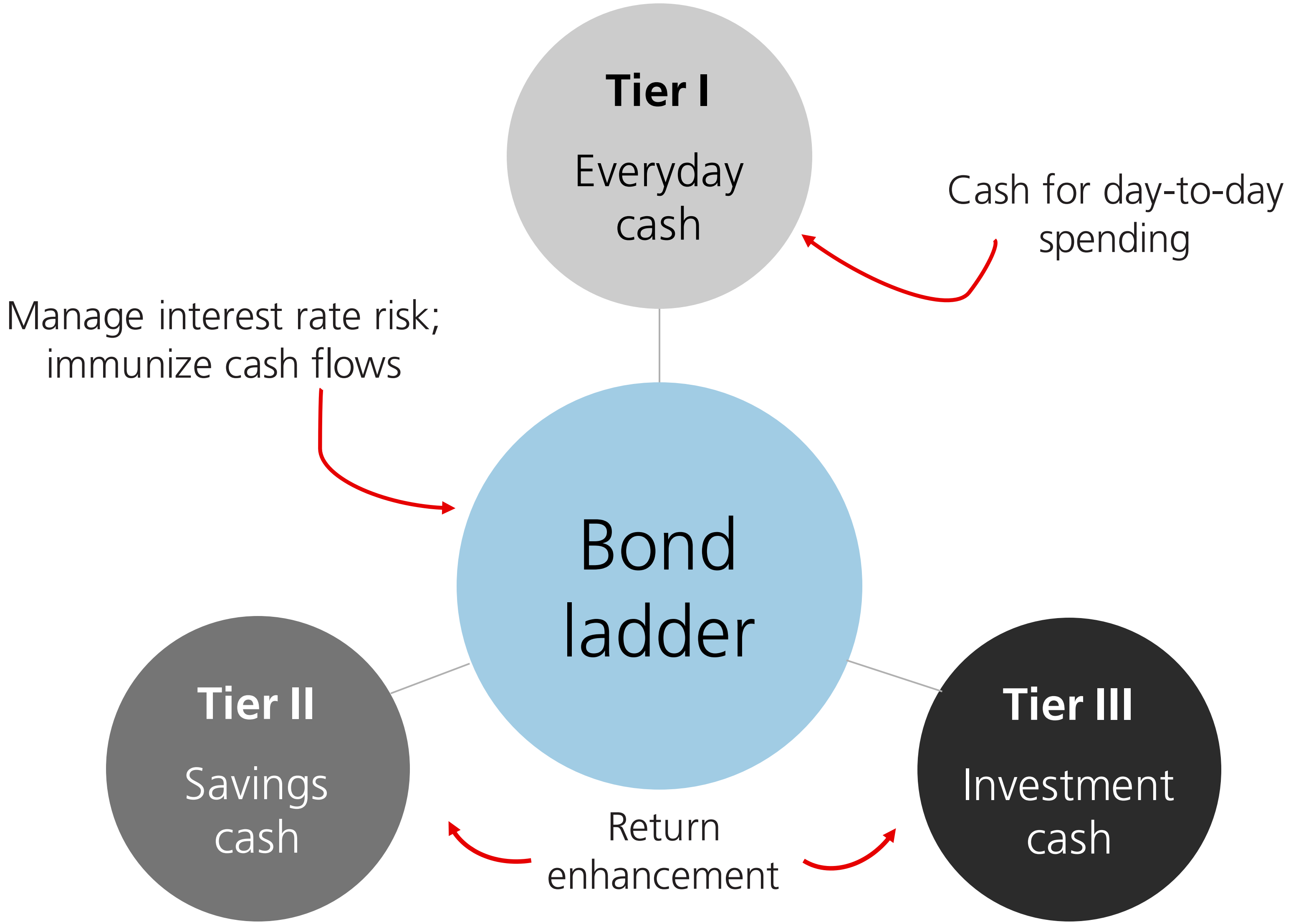
Corporate cash management - liquidity strategy framework



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Our new client engagement process

1 Discovery Meeting

Through deep conversation, we capture what's important to you

- Your goals, concerns & considerations
- The people & causes that matter most
- Your current wealth planning
- Your key financial information
- A professional intro to UBS & our team

2 Presentation Meeting

We discuss our assessment, observations and proposed engagement

- Our preliminary wealth assessment
- Summary of key observations & issues
- Our custom planning offering
- Key deliverables overview
- Proposed meeting timeline
- Proposed flat fee-based planning cost

3 Engagement Decision

We mutually define engagement, agree and move forward

- Address follow up questions
- Mutually determine fit
- Define engagement scope & cost
- Gain mutual commitment
- Administrate engagement

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We offer fee-based financial planning services as an investment advisory service that creates a fiduciary relationship under the Investment Advisers Act of 1940. Please reference the "Financial Planning Services Agreement" & Disclosure Brochure which sets forth the terms and conditions under which UBS will provide you with financial planning services.

Confidence to pursue your goals

Connection

Our personal experiences, values and professional mission align to create strong client connections

Chemistry

We look beyond your finances to understand what is truly important to you

Commitment

We go the extra mile to meet your needs. We'll challenge the proverbial "no" when "yes" may be the answer

Congruency

We personally invest alongside our clients resulting in greater alignment of interests

Communication

Our well-defined service model ensures you receive the information, insights, and transparency you deserve

Credentials

Our team is synergetic with breadth & depth, unique specializations, and designations that hallmark professional excellence

Contact Information

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UBS Wealth Way is an approach incorporating Liquidity. Longevity. Legacy. strategies that UBS Switzerland AG, UBS AG and UBS Financial Services Inc. and our advisors can use to assist clients in exploring and pursuing their wealth management needs and goals over different timeframes. This approach is not a promise or guarantee that wealth, or any financial results, can or will be achieved. All investments involve the risk of loss, including the risk of loss of the entire investment. Timeframes may vary. Strategies are subject to individual client goals, objectives and suitability.

Asset Allocation does not guarantee a profit or protect against a loss in a declining financial market.
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